

Librería
Bonilla y Asociados
desde 1950



Título: Managers As Negotiator

Autor: Lax

Precio: \$440.00

Editorial:

Año: 1987

Tema:

Edición: 1^a

Sinopsis

ISBN: 0029187702

This book differs fundamentally from the recent spate of negotiation handbooks that tend to espouse one of two approaches : the competitive or the cooperative.